

This timeline assumes that a final decision in the Business Plan Proceeding (A.17-01-013 et. al.) is issued no later than the second quarter of 2018. The utilities hold the right to adjust the schedule and timeline as needed to comply with Commission directives and Portfolio needs.

	Description	Sector	Subsector Focus / Program Concepts / SW Program	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022
PG&E	Open Sector RFA / RFP	Residential	Single Family / Multi-Family			RFA	Start	End	Launch														
PG&E	Open Sector RFA / RFP	Commercial	Large Office / High Tech / Retail / Healthcare / Hospitality / Regional SMB			RFA	Start	End	Launch														
PG&E	Open Sector RFA / RFP	Industrial	Food Processing / Petroleum / Manufacturing			RFA	Start	End	Launch														
PG&E	Open Sector RFA / RFP	Agricultural	Dairies / Wineries / Breweries / Greenhouses / Crop Production			RFA	Start	End	Launch														
PG&E	Open Sector RFA / RFP	Public Sector	K-12 / Government			RFA	Start	End	Launch														
PG&E	Statewide Prog RFA / RFP	Cross Cutting	STATEWIDE - WE&T Career Connections				Start	End	Launch														
PG&E	Statewide Prog RFA / RFP	Cross Cutting	STATEWIDE - WE&T Workforce Readiness				Start	End	Launch														
PG&E	Statewide Prog RFA / RFP	Public Sector	STATEWIDE - State of California Partnership				Start	End	Launch														
PG&E	Open Sector RFA / RFP	Cross Cutting	C&S / WE&T / ET				Start	End	Launch														
PG&E	Open Sector RFA / RFP	Residential	Single Family / Multi-Family							RFA	Start	End	Launch										
PG&E	Open Sector RFA / RFP	Commercial	Large Office / High Tech / Retail / Healthcare / Hospitality / Regional SMB							RFA	Start	End	Launch										
PG&E	Open Sector RFA / RFP	Industrial	Food Processing / Petroleum / Manufacturing							RFA	Start	End	Launch										
PG&E	Open Sector RFA / RFP	Agricultural	Dairies / Wineries / Breweries / Greenhouses / Crop Production							RFA	Start	End	Launch										
PG&E	Open Sector RFA / RFP	Public Sector	K-12 / Government							RFA	Start	End	Launch										
PG&E	Statewide Program RFP	Cross Cutting	STATEWIDE - Codes and Standards Title 20								RFA	Start	End	Launch									
PG&E	Statewide Program RFP	Agricultural	STATEWIDE - Indoor Agriculture								RFA	Start	End	Launch									
PG&E	Open Sector RFA / RFP	Cross Cutting	C&S / WE&T / ET									Start	End	Launch									
SCE	Open Sector RFA / RFP	Commercial	SW - Commercial New Construction			RFA	Start	End	Launch														
SCE	Open Sector RFA / RFP	Industrial	-			RFA	Start	End	Launch														
SCE	Open Sector RFA / RFP	Residential	SW - Lighting Program				Start	End	Launch														
SCE	Open Sector RFA / RFP	Public Sector	SW - Gov. & Inst. Partnerships and Water/Wastewater Pumping					RFA	Start	End	Launch												
SCE	Statewide Prog RFA / RFP	Cross Cutting	Electric Emerging Technologies						Start	End	Launch												
SCE	Open Sector RFA / RFP	Agricultural	-							RFA	Start	End	Launch										
SCE	All Sector RFA	All	Future Targeted RFPs as Needed (per RFA results)									RFA											
SoCalGas	Local RFA/RFP	Residential	Whole Building / Residential DI / Prescriptive Incentives / Efficient Home Rating / DA Community Outreach / Emerging Management Technologies				RFA	Start	End	Launch													
SoCalGas	Local RFA/RFP	Commercial	DA Community Outreach / Small Commercial Standard and Comprehensive DI / Segment Solution; Office, Retail and Food Service / Laundry Efficiency				RFA	Start	End	Launch													
SoCalGas	Local RFA/RFP	Agricultural	Small Ag Outreach / Urban Ag & Small Green Houses				RFA	Start	End	Launch													
SoCalGas	Local RFA/RFP	Industrial	Small Industrial Upgrades / Med & Large Food Beverage Facility Upgrade				RFA	Start	End	Launch													
SoCalGas	Local RFA/RFP	Public	DA Community Outreach / DI Public Facilities / Tech, Policy & Plan Assistance / Public Performance				RFA	Start	End	Launch													
SoCalGas	Statewide Program RFP	Residential	SW - Res New Construction					RFA	Start	End	Launch												
SoCalGas	Statewide Program RFP	Non-Resource	SW - Gas Emerging Technologies						Start	End	Launch												
SoCalGas	Statewide Program RFP	Commercial	SW - Foodservice POS								RFA	Start	End	Launch									
SoCalGas	Statewide Program RFP	Commercial	SW - Downstream Food Service								RFA	Start	End	Launch									
SoCalGas	Statewide Program RFP	Commercial	SW - Midstream Water Heating									Start	End	Launch									
SoCalGas	Local RFA/RFP	Residential													RFA	Start	End	Launch					
SoCalGas	Local RFA/RFP	Commercial													RFA	Start	End	Launch					
SoCalGas	Local RFA/RFP	Agricultural													RFA	Start	End	Launch					
SoCalGas	Local RFA/RFP	Industrial													RFA	Start	End	Launch					
SoCalGas	Local RFA/RFP	Public													RFA	Start	End	Launch					
SDG&E	Statewide Program RFP	Commercial	SW - Upstream-Midstream Commercial HVAC			RFA	Start	End	Launch														
SDG&E	Statewide Program RFP	Residential	SW - Upstream-Midstream Residential HVAC			RFA	Start	End	Launch														
SDG&E	Statewide Program RFP	Residential	SW - Plug Load and Appliances			RFA	Start	End	Launch														
SDG&E	Open Sector RFP	Commercial	SMB / Direct Install			RFA	Start	End	Launch														
SDG&E	Open Sector RFP	Residential	Multi-Family and Low Income Residential				RFA	Start	End	Launch													
SDG&E	Open Sector RFP	Cross Cutting	WE&T				RFA	Start	End	Launch													
SDG&E	Open Sector RFP	Commercial	Commercial Real Estate				RFA	Start	End	Launch													
SDG&E	Open Sector RFP	TBD	IDEEA 365				RFA	Start	End	Launch													
SDG&E	Statewide Program RFP	Residential	SW - HVAC QI/QM							RFA	Start	End	Launch										
SDG&E	Open Sector RFP	Residential	EUC, Behavioral, CMPH							RFA	Start	End	Launch										
SDG&E	Open Sector RFP	Agricultural	Agriculture							RFA	Start	End	Launch										
SDG&E	Open Sector RFP	Industrial	Industrial							RFA	Start	End	Launch										
SDG&E	Open Sector RFP	Commercial	Core Commercial Programs							RFA	Start	End	Launch										
SDG&E	Open Sector RFP	Residential	Residential Lighting									RFA	Start	End	Launch								
SDG&E	Open Sector RFP	TBD	IDEEA 365									RFA	Start	End	Launch								
SDG&E	Open Sector RFP	TBD	IDEEA 365 (next round)											RFA	Start	End	Launch						